**Ceaselez Consulting LLP**
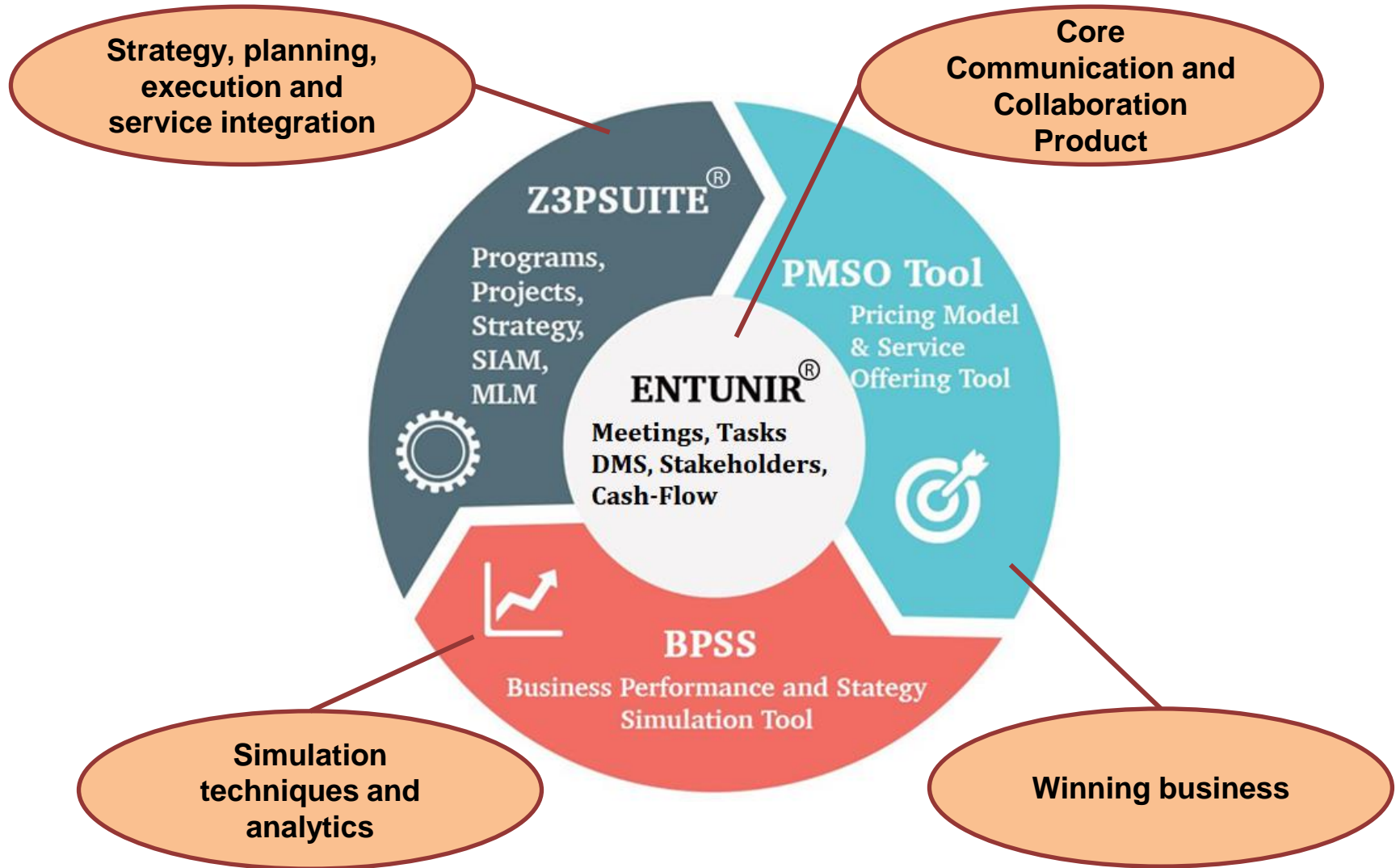
**Ceaselez Tech Solutions**

# Detailed overview – Our Products & Enterprise IT solutions

# Our Products



**Strategy, planning, execution and service integration**

**Core Communication and Collaboration Product**

**Z3PSUITE®**

Programs, Projects, Strategy, SIAM, MLM

**PMSO Tool**
Pricing Model & Service Offering Tool

**ENTUNIR®**
Meetings, Tasks DMS, Stakeholders, Cash-Flow

**BPSS**
Business Performance and Stategy Simulation Tool

**Simulation techniques and analytics**
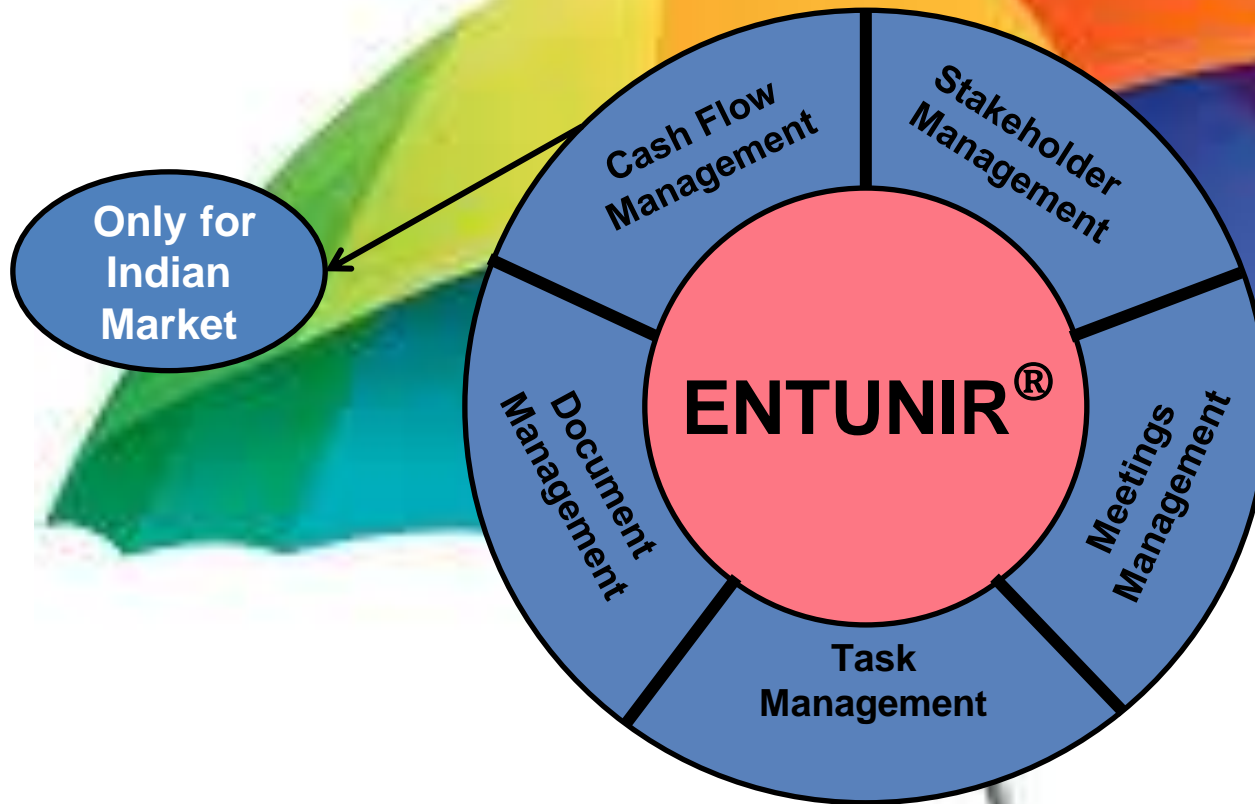
**Winning business**

# Products – Highlights

- Adaptive, can be used across industries & domains.

- Fit any Organisation ranging from MSMEs to MNCs

- Works in end to end eco-system with access to external stakeholders – rule based access privileges.

- Our products are designed with the best global standard data security features

- Work in a Global environment with multi- currencies & UOMs

- Seamless communication using virtual E-mail engine – Alerts, push notifications & SMS

- All our products & solutions are enabled on mobile – Android & iOS

# Products -  Challenges addressed

1. **Enterprise communication, collaboration & productivity** – Entire stakeholder eco-system under one umbrella

2. **Winning Business** – end to end life cycle managed in a web based IT solution

3. **Planning & Execution engine** integrated to scope of the business contracts from winning business life cycle

4. End to end **Service Integration & Management**

5. Business **Strategy Implementation** & Simulation

# ENTUNIR - Overview



Only for Indian Market

Cash Flow Management

Stakeholder Management

ENTUNIR®

Document Management

Meetings Management

Task Management

*ENTUNIR is an Integrated suite for communication & collaboration for Enterprise / Corporate & Individual consultants*

Future additions– Risk Management, Performance Management, Enhanced Analytics and AI

# ENTUNIR – Major Features

- ENTUNIR is the one stop shop solution for Enterprise communication & collaboration for managing meetings, tasks & documents
- Works in a stakeholder eco-system bringing all internal & external stakeholders on a common platform under one umbrella
- The integrated solution has in built virtual email engine to ensure seamless communication thru emails, real time alerts, push notifications & SMS
- The solution is enabled on mobile (both Android & iOS)



- The solution is adaptable to any industry segment, user friendly, robust & scalable – Tested & proven for most of the Industries.
- The product works in a Global environment – multi country, multi location & multi currency.
- The product has in built plugins to communicate with other communication tools & utilities like Outlook, Google apps, Audio Video conferencing tools (CISCO Webex, BT MeetMe, Adobe Connect etc)

# Value & Growth Potential – Enterprise / Corporate version

| Size of Enterprise | Potential | Technical Feasibility | Economical Feasibility | Social Feasibility |
|---|---|---|---|---|
| Small | 100% | High | High | High |
| Medium | 80% | High | High | Medium |
| Large | 40-50% | Medium | High | Medium |

# Value & Growth Potential – Executive / Consultant version

*Huge potential & unlimited reach across the Global Market. The consultants can manage their end to end professional (Business) & personal requirements under one platform*

- ✓ *Statutory & Auditing*
- ✓ *Management & Strategy*
- ✓ *Sales & Marketing*
- ✓ *Training & Education*
- ✓ *IT & ITES*

- ✓ *Legal*
- ✓ *Engineering*
- ✓ *HR & Finance*
- ✓ *Health Care*
- ✓ *NGOs*

# Functional Landscape – Meetings Mgmt.

- Enterprise end to end web based meetings management solution
- Entire life cycle management of meetings under one umbrella – pre during, post meeting activities
- Internal meetings at strategic, tactical & operational levels
- Board, statutory & compliance meetings
- External meetings with clients, partners, vendors & other stakeholders in the eco-system.
- End to end audit trail & document repository of all meetings with clients from proposal → Sales → Contract→ Planning → Execution → Delivery → Closure
- Planned recurring meetings & adhoc meetings
- MOMs are generated instantly at the closure of the meeting with agreed actions assigned.

- Audit trail & document repository of all MOMs with instant access to previous MOMs & outstanding actions
- MOMs approval with provision for embedding the digital signature
- Monitoring & tracking actions agreed during the meetings
- Automated upload of all documents for each meeting – MOMs, reviewed documents during meetings which are grouped as scheduled
- Tracking the time, effort & cost of all meetings (Billable & Non-billable)
- Plugins for Integration to Industry standard utilities like Outlook, Google apps & Audio-Video conferencing tools
- Meetings can be conducted & managed on the fly at any location using mobile app

# Functional Landscape – Task Mgmt.

*The task management is powerful in ENTUNIR & will help corporates & consultants as a shorter version of project management function*

- Tasks to self & other internal & external stakeholders
- Unlimited groups & categories for Divisions, projects, programs & business operations
- Provision for creating recurring tasks
- Provision for linking internal & external dependencies (F2S, F2F & S2S)
- Provision for multiple document upload while assigning actions & updating progress
- Provision for assigning actions to groups with a communicating platform to share comments, progress, documents till the completion of action (in built powerful communication platform similar to whatsapp)

- Automated upload of all documents shared during the progress of an action in DMS categorized action wise, group wise
- Monitoring & tracking progress of actions with seamless communication (reminders) thru emails, alerts, push notifications & SMS
- Assign actions on the fly from any location using mobile app with provision to take pictures, embed documents to the action
- Provision for enabling access for external stakeholders to assign actions
- Dynamic real time dash boards & reports for absolute visibility & transparency

# Functional Landscape – Stakeholder Portfolio Mgmt.

- Creation of internal stakeholders with role based access privileges
- Multiple external stakeholder category
- Companies in each category
- Contacts in each company
- Provision to export the internal & external stakeholder data in defined format
- Categorization of companies based on industry segments & geographical location
- Provision to upload statutory documents & details for external stakeholders wherever applicable
- The stakeholder management can be used as an integrated contact directory across business
- Mobile app of stakeholder portfolio management will help users to communicate with contacts over phone or email with click of a button

# Functional Landscape – Document Mgmt.

- Integrated & automated dynamic DMS for any corporate or consultant
- This module is designed with an intelligent centralized DMS acting as Virtual Data Room for storage & retrieval with provision for static manual upload & dynamic automated upload during the workflow
- In built automated virtual email engine for seamless communication across the eco-system – FOR Info (Notifications), review & comments, approvals and version control
- Provision for creating unlimited folder categories in hierarchical level
- Self managed / application managed document repository integrated with all modules of ENTUNIR

- Secured and configurable access privileges for internal & external stakeholders – role & predefined rule based
- Categorization of folders & files as private, public & shared
- Dynamic real time dash boards & reports for tracking, login, access, activity & communication
- Compatible with enhanced features compared to existing industry standard tools
- Documents can be accessed or uploaded on the fly from any location using mobile app

# Functional Landscape – Cash Flow Mgmt.

***This module is developed only for Indian market. A simplified cash flow management for small corporates & individual consultants***

## Inflow

- Defining standard services based on nature of business
- Maintaining all statutory details for clients & vendors
- Planning & scheduling of billable invoices
- Approval for invoice schedule from clients
- Invoice creation & approval
- Tax (GST & TDS) payments for invoices
- Provision for updating receipts against invoices
- Invoice closure & approval
- GST & TDS reconciliation

## Outflow

- Expenses category
- Provision for updating invoice payables
- Tracking other expenses
- Tracking & updating payments for invoice payables
- GST & TDS reconciliation

# Introducing our Flagship Product

**Z³P Suite®**

*An integrated suite of Business Strategy, Program & Project management, Service Integration management & Multi level Marketing.*

*The program & project management module is ready for Go To Market*

# Z3PSuite Overview

Program and Project Management

Service Integration and Management(SIAM)

Business Strategy Implementation

Multi Level Marketing(MLM)

# Z3PSuite Features

- Large Business groups – Divisions, programs & projects – Unlimited hierarchy
- Works in a global environment, multi country, location
- Multi currency – Local, Project & Head Quarter. Automated currency conversion module
- Multi units of conversion (UOM), UOM to UOM conversion
- Role based access to external stakeholders like clients, vendors, sub-contractors, third parties & Business partners
- Virtual email engine – Seamless communication thru emails, alerts, Push notifications & SMS
- Real time visibility & transparency – Real time dynamic dash boards & reports
- Enabled on mobile for Android & iOS

## Value & Growth Potential (for PPM & SIAM only)

| Size of Enterprise | Potential | Technical Feasibility | Economical Feasibility | Social Feasibility |
|---|---|---|---|---|
| Small | 50% | Medium | Medium | Low |
| Medium | 70% | Medium | Medium | Medium |
| Large | High | High | High | High |

# Why Z3PSuite?

**COMPETITORS**

- Many proven and standalone Products for Program and Project Management, but not an integrated solution covering the scope of the contract. Solution for end to end service management is not available in the market.

**Z3PSUITE**

- Robust cross-Industry platform that can cater to multiple industries with minimum or no customization.
- User friendly, scalable and secure One Stop Shop Integrated Solution for Strategy, Planning & Execution to monitor & control real time dashboards, E2E service management.
- Mapped to the project objectives & program benefits.

# Functional Landscape – Program & Project Mgmt. (PPM)

- Internal – Business Transformation Programs & Projects.
- External – Billable Program & Projects.
- Budget forecast & Actuals.
- Cash flow / Funding management for Internal Programs.
- Resource planning, allocation & utilization.
- Activity planner internal/external – WBS with dependencies.

- Change management.
- Progress Monitoring & Tracking.
- Financial status reports – Revenue, Expenses & Profitability.
- Interwoven / Automated workflow - document management.
- In-house / outsourced models – access to third parties & subcontractors.
- Integrated to other Ceaselez products or can be implemented standalone.

# Functional Landscape – Service Integration & Management (SIAM)

- Vendor, Supplier & Partner management – Single point of contact defining ownership/ responsibility – Virtual Primary Supplier.
- Service Towers across the business & Divisions grouped using portfolio rationalization principles.
- Service providers – In-house/ outsourced.
- Services under each tower.

- Service contracts & scope of services linked to in-house / outsourced service providers.
- Ownership/responsibility managed thru a Virtual Primary Supplier (Service Management office)
- Service SLA's, OLA's & KPI's.
- Inter dependencies between services.
- Services under each tower.
- Integration of services & objectives – Virtual primary supplier.
- Service contract validity, expiry, past data analytics and renewals.
- Alignment to business SLA's.
- Accountability of all service providers.

# Functional Landscape – Business Strategy (BSI) & Multi Level Marketing (MLM)

## Business Strategy Implementation

- Business Objectives/goals at Strategic & Board level – Short, Medium & Long term.
- Drivers for each objective at Tactical level.
- Actions for each driver at Operations level.
- KPI's for all internal stakeholders.
- Dependencies, Timelines, Tracking, Monitoring & Reporting deviations/exceptions.
- Degree of Implementation using global standard frameworks like MECE principles.
- Risk & Compliance Management.
- Analytics using what-if analysis scenarios worst case to best case.
- Low hanging fruits.

## Multi Level Marketing

- Currently this module is in the design phase, will be launched end of Q3 2018-2019.
- Though there are few products in the global market, they work standalone and not integrated to the core business operations.
- The current design in Z3PSuite is a mature and enhanced design, integrated to the overall business operations. Can be offered as an additional plug-in along with Z3PSuite or interface with their existing operations tools.

# Introducing our product

# PMSO

The design & development of Generic version for other industries will start after the successful launch of ENTUNIR & Z3PSUITE.

## Pricing Model & Service Offerings

*An enterprise web based solution for managing the end to end winning business life cycle. Successfully gone live for EPC industry. The design of generic version for other industries will be commence from Q2 2019-20*

# PRICING- A REAL CHALLENGE FOR ANY BUSINESS !!

**Pricing strategy is a key driver for managing and driving the success of any business**

**Pricing to cover cost**

**Pricing to meet the market**

**Pricing to win business(competitive)**

**Pricing to gain market share**

**Cost + ( )= pricing (Profitability)**

# Complexity for any Business to design pricing and solution. Example – IT industry

- **Numerous Pricing model like fixed price, T&M, consumption based, etc**
- **Various standard and variable parameters.**
- **Segregation of direct productive costs and indirect costs.**
- **Global production/ delivery (multi-country, location and currency).**
- **Consolidation of inputs from multiple tools across any business→ eventually dealing with multiple excel sheets.**

# Our product Overview - PMSO



**PMSO**

The ultimate solution for managing your end to end  winning business life cycle

# PMSO Highlights

*Web based automated one stop tailor made solution for*

**End-end bid qualification process (RFI→PQ→RFP)**

**Design a competitive and win-win pricing**

**Act as umbrella for consolidating inputs from multiple tools**

**Flexibility to incorporate unlimited standard and variable parameters**

**Global blended delivery and production model**

**Simulation of multiple scenarios of pricing**

**Cost benefit analysis for each scenario**

*Manage COMPLEXITY*

**Complex Hierarchy**

**Bid team- Geographically spread**

**Multiple tools, processes and methodologies**

# Introducing our PMSO Product for EPC Industry

# Overview & Highlights

- The product has successfully gone live a client in the EPC industry
-  The product is ready for go to Market – small, medium & large EPC companies
- The product can go standalone & also integrated with our PPM module of Z3PSUITE product – Integrated planning & execution with the scope of the contract
- Major features are
    - ✓ Unlimited activity hierarchy
    - ✓ Defining materials required for each activity
    - ✓ Pre-qualification (PQ) & RFI process management
    - ✓ Bidding (RFP) management
    - ✓ Bill of quantities (BOQ) with provision for multiple revisions
    - ✓ Rate analysis & estimation (supply, installation and supply & installation)
    - ✓ Past data analytics for rate estimation
    - ✓ Manging the drawings (BOQ, GFC)
    - ✓ Tender negotiation meetings & actions
    - ✓ Final BOQ & contract negotiation
    - ✓ Award of contract (LOI & PO)
    - ✓ End to end tender document management in centralized DMS
    - ✓ Provision for integration of final BOQ to master BOM

# Introducing our Product

# BPSS

**The design & development of Generic version for other industries will start after the successful launch of ENTUNIR & Z3PSUITE.**

## Business Performance Strategy Simulation

*Conceptual design is ready – Detailed design will start Q3 2019-20*

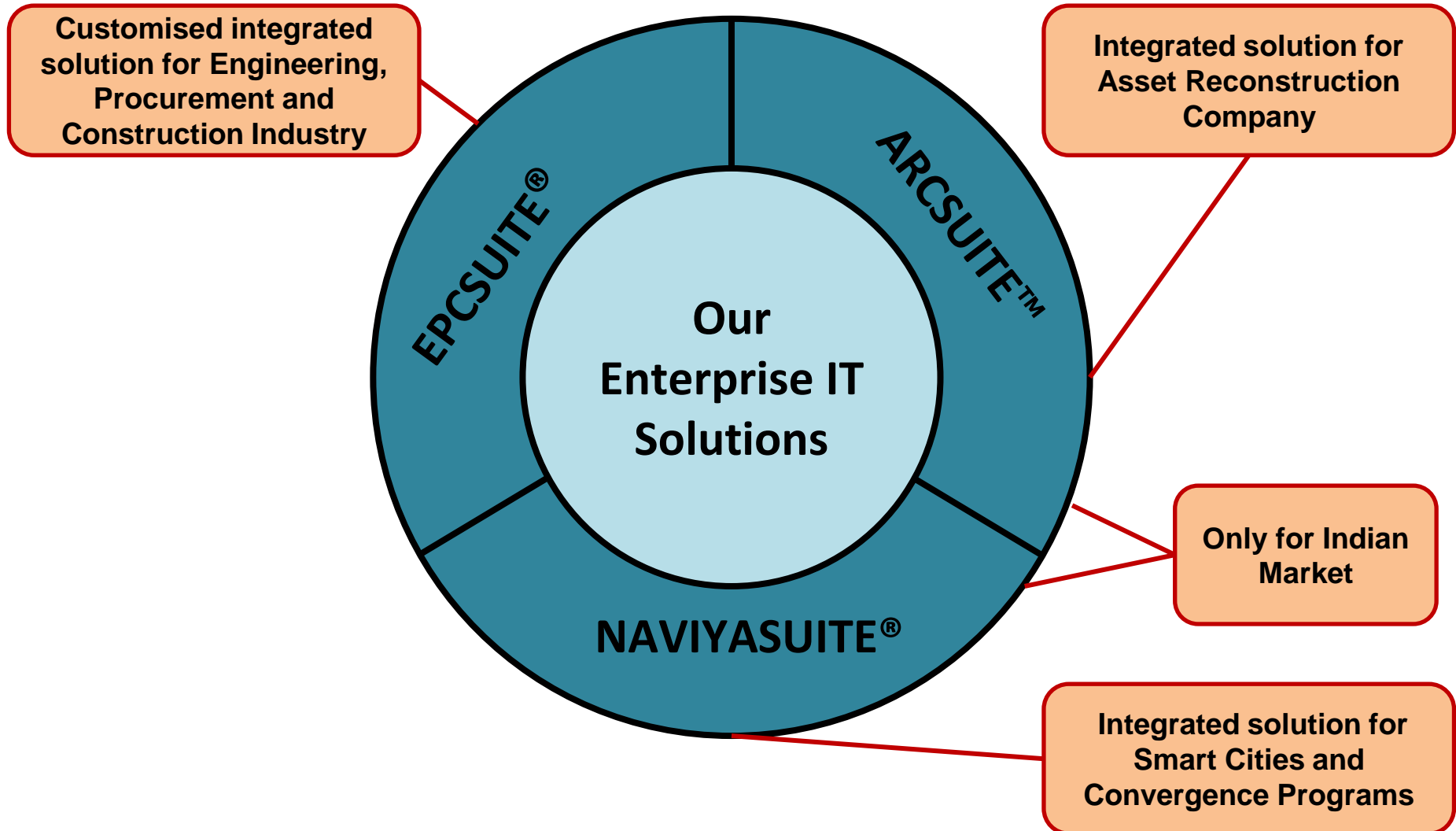# Strategy Implementation – Key factors & challenges

- The strategy implementation setting is interdependent on the three major factors below
  - ✓ Strategy
  - ✓ Structure
  - ✓ Behaviour
- Key factors for strategy implantation

| Strategy | Structure | Behaviour |
|----------|-----------|-----------|
| Formulation & planning | Cross-functional co-ordination | Commitment of work force |
| Strategic consensus | Resource allocation | Leadership of Managers |
| | Controlled by Management | Cultural context |
| | Communication | |

- The success of strategy can be achieved thru the inevitable compromises & trade-offs inherent in the decision that are made everyday in all functions of the business
- Hence, the strategic business management simulation helps the development of business strategy using our BPSS product

# Introducing our existing end to end Enterprise IT solutions

# Our Enterprise IT Solutions

Customised integrated solution for Engineering, Procurement and Construction Industry

Integrated solution for Asset Reconstruction Company

EPCSUITE®

ARCSUITE™

Our Enterprise IT Solutions

NAVIYASUITE®

Only for Indian Market

Integrated solution for Smart Cities and Convergence Programs

# EPCSUITE®

## Not just an ERP, but an intelligent Decision Support and Management Information System!

*Enterprise Integrated IT Solution for Engineering, Procurement, Construction and Allied Industries.*

*Successfully gone live for a client in the EPC industry and will be launched globally for SME Sector - Jan 2019*

# Genesis of EPCSUITE?

- Ceaselez encountered a leading Interior decorator and Design firm which was struggling with the implementation of a large, traditional ERP - Ultimately the implementation was not successful as the customization required, effort & the adaptability to specific business requirements was a major challenge

- Ceaselez was asked to identify a small customized ERP specific to the industry & integrate to their products (end to end bid management product, end to end program management product, enterprise communication & collaboration product)

- During the market research & due-diligence Ceaselez could not find a customized ERP solution.

- With the growing EPC Industry need and experience , Ceaselez wanted to build its own solution using the expertise of it's founder and sound development team.

- Ceaselez envisaged that it would be a good opportunity to test its own products for adaptability and scalability in EPC industry

- Ceaselez has successfully built the integrated solution and it has gone live.

# Challenges in EPC Industry

- Multiple Stakeholders, Communication & Collaboration.
- In house vs Outsourcing.
- Cash flow management.
- Vendor eco-system – managing vendors, subcontractors & third parties.
- Revenue leakage & material pilferage.
- Resource management.
- Internal & external risk management.
- Internal & External dependencies.

**Drawbacks of existing IT tools & conventional ERPs – "It's either my way or the highway"**

- Too much customization to meet the needs of the company – COMPLEX.
- Non flexible & unyielding .
- Managing implementation in highly decentralized & scattered EPC organizations with disparate business processes & systems.
- IT spend is significantly high & realization of ROI is a huge challenge.

# EPCSUITE Landscape

**Meetings & Actions**  **DMS**

**ENTUNIR**

**Marketing & Sales**  **SIPPS**  **Cash Flow Management**

**Customizable Solutions**

**End 2 End Bid Management**

**PMSO**

**Program & project Management**

**Z3PSuite**

**Finance & Accounting**

**Fully Integrate-able with industry standard F&A tools**

**DMS – Document Management system. SIPPS – Stores Inventory Procurement Purchase & Sales.**

# EPCSUITE Landscape          Contd..

| Module | IP of Products & Customized solutions |
|---|---|
| Meetings & Actions and DMS | Ceaselez ENTUNIR product, IP owned by Ceaselez Consulting |
| End to End Bid Management | Ceaselez parent company product PMSO was customized for the client requirements. Ceaselez Tech solutions has built the generic framework for EPC industry and owns the IP for this, while the Client owns IP for the customized changes. |
| Program & Project Management | Ceaselez parent company product Z3PSUITE was customized for the client requirements. Ceaselez Tech solutions has built the generic framework for EPC industry and owns the IP for this, while the Client owns IP for the customized changes. |
| SIPPS | Ceaselez Tech solutions has built the generic framework for EPC industry and owns the IP for this, while the Client owns IP for the customized changes. |
| Cash Flow Management (Inflow & Outflow) | Ceaselez Tech solutions has built the generic framework for EPC industry and owns the IP for this, while the Client owns IP for the customized changes. |
| Marketing & Sales | Ceaselez Tech solutions has built the generic framework for EPC industry and owns the IP for this, while the Client owns IP for the customized changes. |

# Why – EPCSUITE ?

- Simple, robust, scalable, flexible, user friendly and easily adaptable solution.
- Integrates all functions from the bidding phase to the successful project delivery and p...
- The solution w...
  profit...
- Hi...
- ...
  & ...
- Predict...
- Virtual email eng...
  with alerts, push notifications and sms
- Real time dashboards & reports

**MIS**

**DSS**

**SUCCESSFULLY PROVED SCALABILITY AND ADAPATBILITY OF PRODUCTS WITH EPCSuite!**

*An adaptable, affordable, customized integrated solution for EPC industry with focus on SME Sector.*
*Ceaselez Tech is planning to customize the EPC generic framework for Manufacturing and Supply Chain industries from Q2 2019-20*

# Introducing our Enterprise Smart City Solutions

For Indian Market Only

**SUCCESSFULLY Piloted for one of the largest tier 2 cities in India!**

Enterprise... ...ssful Implementation of Smart City & Convergence projects (Design, Build & Implement)

# Why we ventured to NAVIYASUITE?

- While designing EPCSUITE the Founder & Principal Consultants of Ceaselez have done a detailed study of Smart City solution requirements

- The Smart city project implementation involves a complex stakeholder eco-system, end to end program & project management, Bid management process, Cash Flow management & Service Integration management

- Ceaselez Tech Solutions did a proof of concept of smart city solution by customizing its EPC solution

- Ceaselez Tech Founder has done a presentation of POC to a few project management consultants for smart cities

- The presentation was successful & one of the PMC offered to do a pilot for Jaipur Smart City

- Ceaselez Tech spent 3 months at the client location & successfully completed the pilot by customizing their EPC solution

- Ceaselez has now branded the Smarty city solution with the Trade Mark NAVIYASUITE.

# Why NAVIYASUITE for Smart cities & Convergence Programs?

- Largest Consultation Exercise – Multiple stakeholders working in an end-end ecosystem.
- Planning & Execution engine for end-end implementation of all projects.
- Standard tools, templates, processes across the ecosystem.
- Real time visibility and transparency of the progress.
- Enterprise Communication & Collaboration.
- Estimation Techniques, predictive analytics (BI) and seamless communication across the complex vendor ecosystem and life cycle are the other critical success factors.
- Data Centric - E-DMS (Document Management system) for collection, processing, storage and retrieval of information is absolutely critical.
- Service Integration & Management.

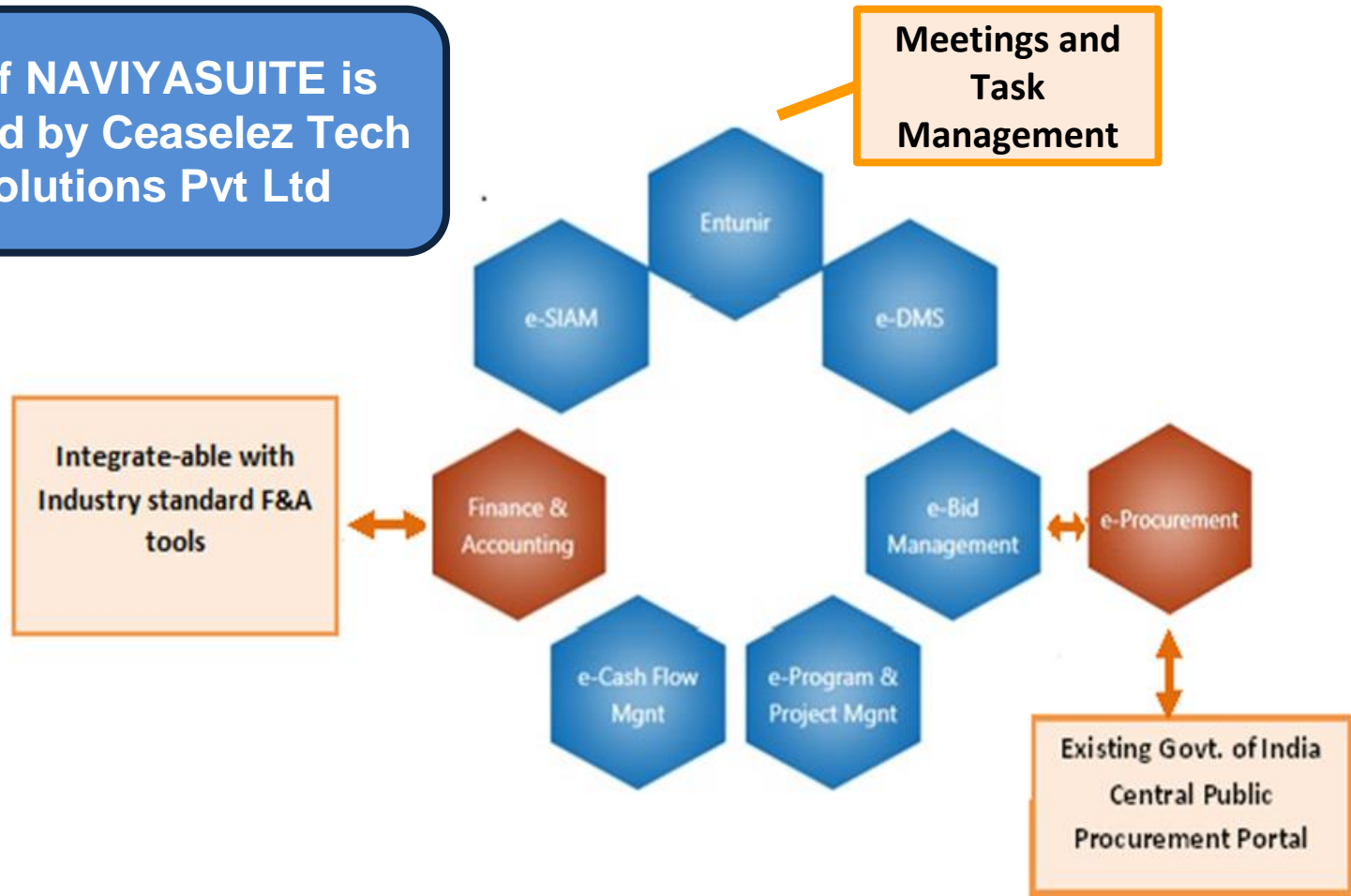| COMPETITORS | | NAVIYASUITE |
|---|---|---|
| Few Stand alone Products but there is no One end-end Integrated IT solution managing the entire life cycle of Smart city & Convergence Program implementation. | **VS** | Ceaselez has done extensive research on smart city enterprise IT solution and customized the NAVIYASUITE solution to meet the end-end requirement. This is a unique solution and no such solution is available in the market. |

# NAVIYASUITE Landscape

**IP of NAVIYASUITE is owned by Ceaselez Tech Solutions Pvt Ltd**

**Meetings and Task Management**

Integrate-able with Industry standard F&A tools

Entunir

e-SIAM

e-DMS

Finance & Accounting

e-Bid Management

e-Procurement

e-Cash Flow Mgnt

e-Program & Project Mgnt

Existing Govt. of India Central Public Procurement Portal

# Summary – NAVIYASUITE

- The NAVIYASUITE solution was successfully piloted for one of the largest Tier 2 cities in India
- Further to pilot, Ceaselez Tech has worked on the final customization & the solution is ready for Go To market from Jan 2019.
- The solution was presented to the Ministry of Housing and Urban Development and was received well
- However, the major challenge is that Ceaselez is too small to qualify for the bidding requirements and hence cannot participate directly.
- Ceaselez is working on various options like approaching SPVs (Special Purpose Vehicles) or MSIs (Master Service Integrators) of the Smart City

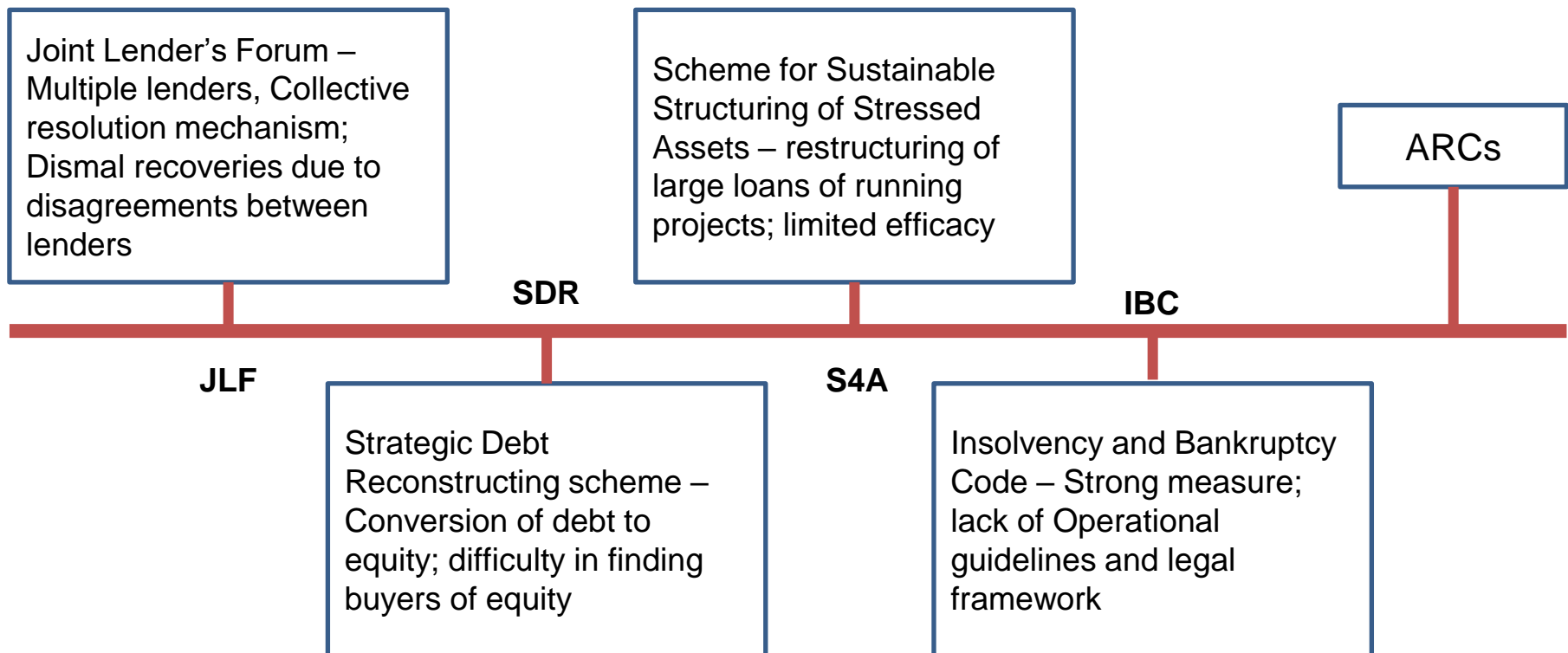# Introducing our Enterprise ARCSUITE Solution

For Indian Market Only

This Solution is currently going LIVE in one of the ARCs in India

Reconstruction

tomized & integrated Financial & Accounting solution

# Overview and Background - ARC

- Over the last 3 decades, the Indian banks and financial institutions have been saddled with increasing level of stressed assets and the gross non-performing assets (NPAs) ratios have increased significantly

- To stem the tide of NPAs that has engulfed lenders, the regulatory authorities like RBI have taken several measures.

Joint Lender's Forum – Multiple lenders, Collective resolution mechanism; Dismal recoveries due to disagreements between lenders

**SDR**

Scheme for Sustainable Structuring of Stressed Assets – restructuring of large loans of running projects; limited efficacy

**IBC**

ARCs

**JLF**

**S4A**

Strategic Debt Reconstructing scheme – Conversion of debt to equity; difficulty in finding buyers of equity

Insolvency and Bankruptcy Code – Strong measure; lack of Operational guidelines and legal framework

- ARCs (Asset Reconstruction Companies) created under the ambit of Securitisation and Reconstruction of Financial Assets and Enforcement of Security Interest (SARFAESI) Act

- Set up as private entities mostly with support of banks.

- As of November 2017, there are 24 operating ARCs
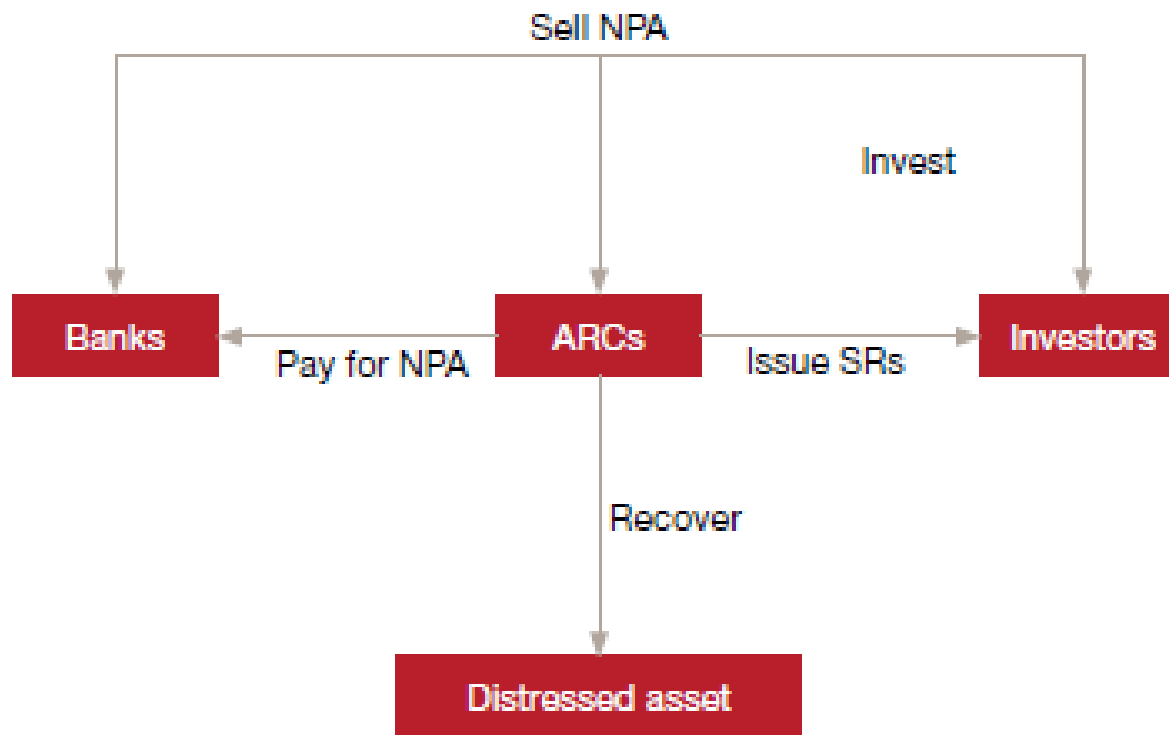
# ARCSUITE

## STAKEHOLDERS

- Statutory Bodies – RBI, IBBI
- Banks and Financial Institutions
- Legal Consultants
- Resolution Agents
- Auditors
- Valuation agents
- Security agencies
- Buyers
- Debtors

## RESOLUTION PROCESS

- Pre - Acquisition
- Acquisition
- Resolution
- Recovery
- Integrated Finance and Accounting

# Why an Integrated IT solution for ARCs?

# Architecture & Landscape of ARCSUITE

**Banks** → **Pre Acquisition**

- SPN
- EOI
- PIM

**ARC** →

- Shortlisting
- Due diligence
- Final Accounts
- Bidding

→ **Bid awarded**

**Acquisition**

- Trust formation
- Agreements
- Securities Transfer

**Resolution**

- Possession
- Legal proceedings
- Auction / OTS
- Award
- Recovery

**SR Redemption**

- To Bank
- To ARC

**Trust Closure**

- Securities Transfer
- Trust Closed

**Smart integrated Dynamic DMS**

**Finance and Accounting**

**F&A is integrated to the entire workflow of the ARC Process**

# Major Features and roadmap for ARCSUITE

- ARCSUITE is a simple, robust, flexible and user friendly solution for ARCs in India

- The solution in~~~~~~~~~~~~~~~~~~~~~~~is built with an archite~~~~~~~~~~~~~~~~~~~~~~~~~~~

- A~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~

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- Th~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~he ARC ac~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~

- Hence, Ceaselez ~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~e with a scalable framework to cater to similar business segments in BFSI industry

- ARCSUITE has an inbuilt smart Document Management System (DMS) where documents are automatically stored in a centralized Document repository in the end-to-end process workflow – Virtual Data Room (VDR)

- Once the solution has gone live and proven it's capability, the roadmap is to implement the solution for other ARCs independently or through other regulatory bodies.

**Now, the success of the solution extends Ceaselez products scalability & adaptability from EPC to BFSI industry as well!**